



Connecting



**CST Annual
Conference 26**

15 & 16 October, ICC, Birmingham

#CSTConf26



Connecting Finance and Operations – Rethinking Payments Across the Trust Ecosystem



LLOYDS



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Conference 26

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Our specialist solutions to support trusts

Improve financial efficiency

Cash Management and Payments

A sophisticated and versatile cash management and payments platform

Commercial Cards

Efficient business expenditure management solutions with streamlined reconciliation for supplier payments

Merchant Services

Providing comprehensive card acceptance solutions

Independent school funding

Funding options to support your development plans and cashflow requirements

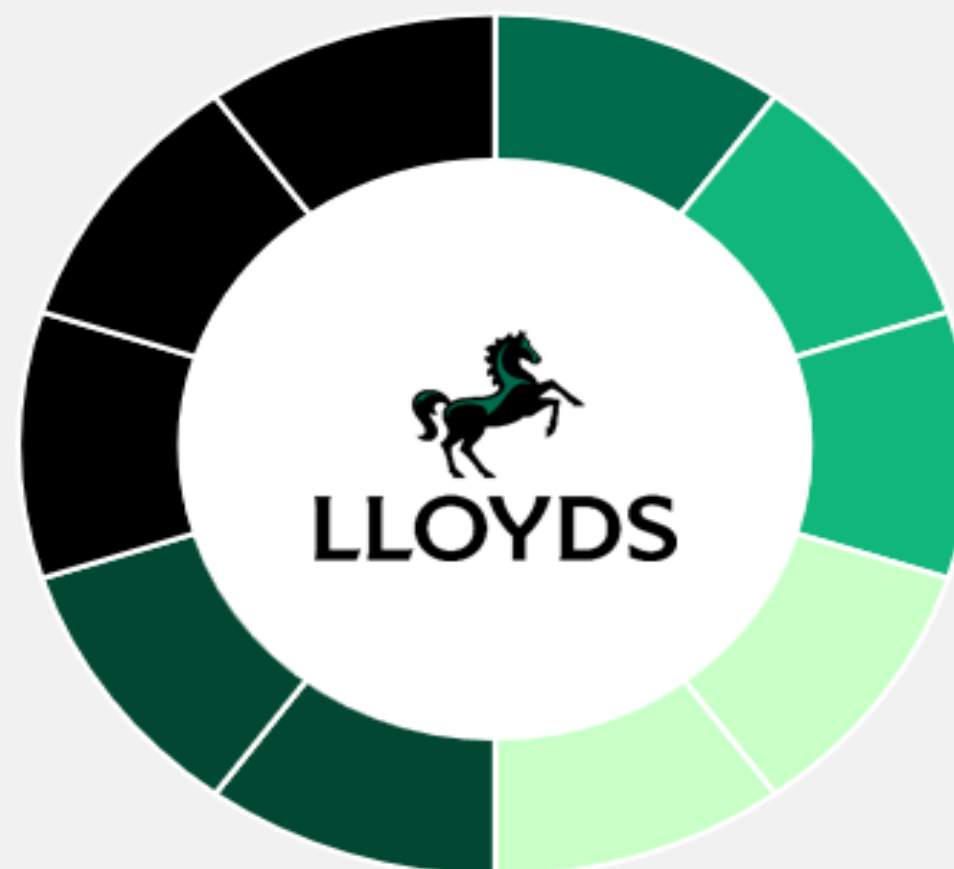
Optimise financial outcomes

Liquidity Management

Solutions to secure and grow funds

Cazenove

Preserving and growing wealth



Financial and operational resilience

Gallagher UK

Help identify and manage areas of risk

Support the transition to net zero

Sustainable Banking

A range of sustainable banking solutions to support sustainability commitments

Rivervale Minibuses

Providing minibuses, comprehensive support systems and driver training

Support staff wellbeing

Tusker

Inclusive car benefit scheme packages through salary sacrifice to help employers and employees

Schroders

Supporting employees personal financial planning

Pupil Support

Careers, money skills, fraud awareness

Meet the panel

Four perspectives on payments, finance and education



Phil Herriott

Director of Education

Commercial Banking Coverage, Lloyds



Ross Taylor

Head of Payments and Liquidity Sales

Commercial Banking Coverage, Lloyds



Linda Weston

Head of Make & Take Payments

Business Transaction Banking, Lloyds



James Rant

Chief Finance Officer

Red Kite Learning Trust

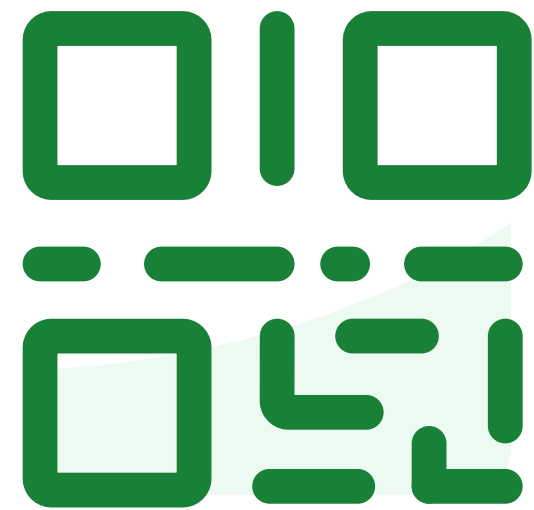


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Teaching School Hub



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How to change the design



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How much of a priority is improving your Trust's payments processes over the next 12-24 months?



"If you always do what you've always done, you'll always get what you've always got."

Henry Ford

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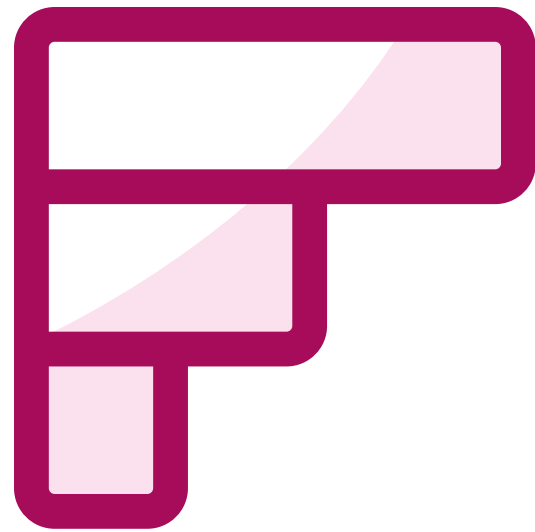
James Rant

Chief Finance Officer

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**What is stopping Trusts from improving their payments processes today?
Please rank the 3 biggest barriers.**

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Having heard today's discussion, how much of a priority is improving your organisation's payments processes over the next 12–24 months?



Audience Q&A

From Complexity to Control: Six Actions for Trust Leaders

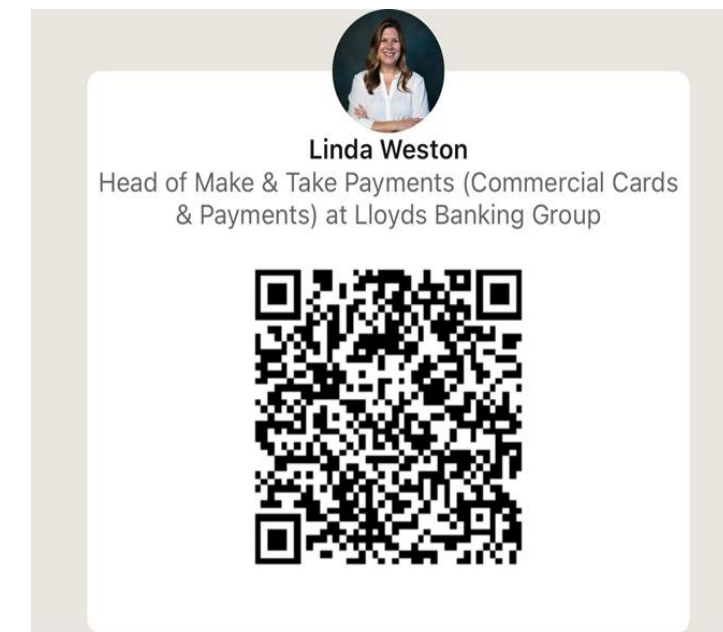
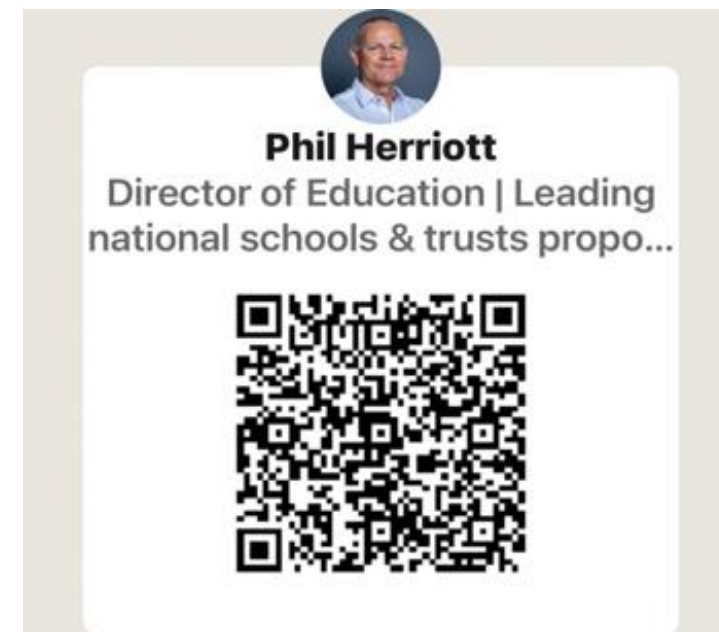
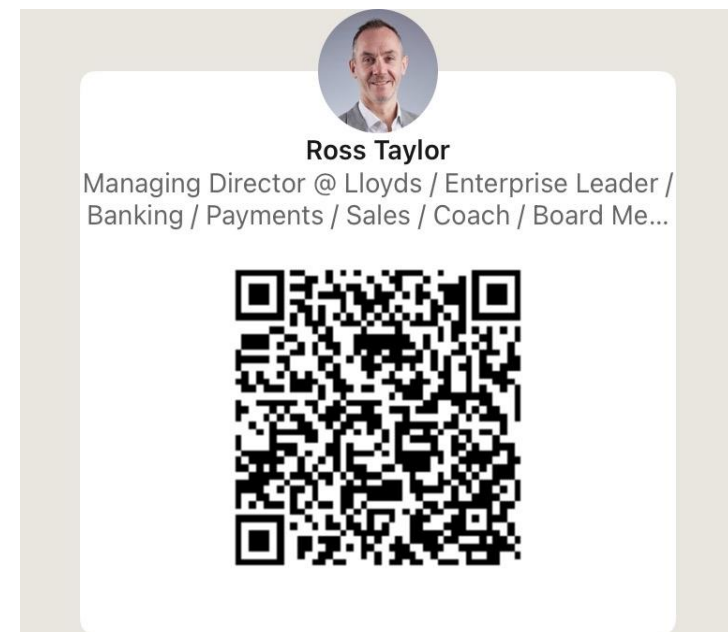


1. **Challenge the status quo:** Regularly review processes and ways of working to identify opportunities for improvement.
2. **Know the true cost of existing processes:** Understand the time, resource and risk implications of manual and fragmented activity.
3. **Design around better insight:** Improve visibility and access to data to support stronger decisions and governance.
4. **Treat change as a leadership responsibility:** Finance and operational effectiveness are strategic priorities requiring leadership ownership.
5. **Start now and build deliberately:** Focus on incremental improvements that create momentum and deliver long-term value.
6. **Lean on your bank as a trusted adviser:** Draw on sector expertise, market insight and specialist support to challenge thinking, identify opportunities and support better strategic decisions.

Let's Keep the Conversation Going



- Speak to one of the panel
- Visit us at Stand B4
- Connect with us on LinkedIn
- Talk to your Relationship Manager



Thank you



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